

Navigating the FMC & Power Administrations Contracting Waters: How to Find and Capitalize on Procurement Opportunities II

Presented by:

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Southwestern Power Administration

- Operates and maintains 1,380 miles of high-voltage transmission lines, substations, 51 tower sites and a communications system that includes microwave, VHF radio, and state-of-the-art fiber optics.
- Markets and Delivers Federal hydro-power to cooperatives and municipalities

Visit us at: www.swpa.gov

Small Business Outreach

- Supports small business by providing fair and open access to acquisitions.
- Electronically publishes all acquisition opportunities that exceed \$15,000 to the **FedConnect** web site. (www.Fedconnect.net)
- Actively Participates in Small Business Outreach Conferences nationwide.

Small Business Program Support

- In FY 2013, Southwestern procured over **\$26,925,468.00** in supplies and services
- **79.9% or \$21,513,448.00** was awarded to Small Businesses

Contracting Opportunities

- **Supplies**

- Information Technology Hardware & Software
- High Voltage Transmission Line Materials
- Special Purpose Vehicles (Digger Trucks, Aerial Man-lift vehicles)
- Substation Materials (Switches, Circuit Breakers)
- Right-of-Way Clearing Equipment

Contracting Opportunities

- **Services**

- Administrative Professional Support Services
- Information Technology Support Services
- Construction
- Mowing Services
- Janitorial Services

How to do Business with Southwestern

- Go to www.fedconnet.net or www.fbo.gov to view Federal contracting opportunities

OR

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